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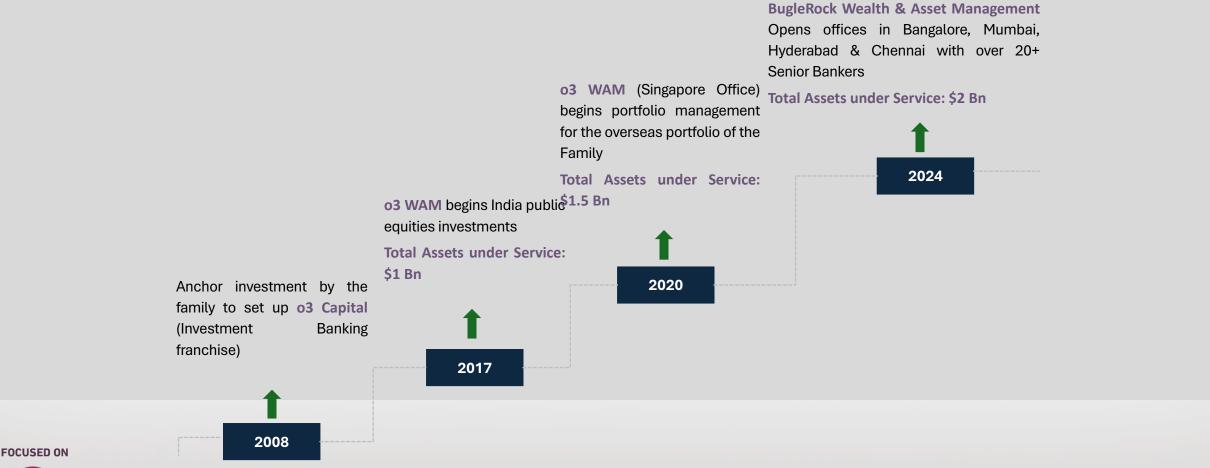
SPECIAL SITUATIONS PORTFOLIO CATCH THEM YOUNG

OCTOBER 2025

BügleRock

OUR EVOLUTION

Backed by the founders of the one of the largest, high quality Indian IT companies





*WAM - Wealth & Asset Management

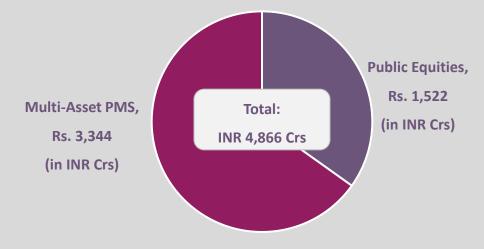
BUGLEROCK ASSET MANAGEMENT – PUBLIC EQUITY STRATEGIES

Core Value

The investment objective is to achieve capital appreciation through investment in a diversified portfolio of strong business, purchased at a reasonable valuation.

Special Situations Portfolio

The investment objective is to invest in a business with improving prospects resulting in a visible change in operating parameters but not yet fully reflected in the company's P&L & Balance sheet.



Growth Opportunities Portfolio

Identifying the industry sectors that would benefit from the fructification of the Medium-Term and Long-Term Investment Themes.

AUM as of 31st August 2025

INCA Portfolio

The strategy has unbiased factor-based investing approach with diversification from active and passive investment strategies.



WE SERVICE CLIENTS THROUGH A PLAYBOOK OF VARIOUS MODES CONVENIENT TO THE CLIENT

Resident Indian

- Onshore (India) Investments
- Offshore (Global) Investments
- LRS (Global) Investments



- ✓ SEBI Licensed RIA (Registered Investment Advisor)
- ✓ SEBI Registered PMS (Portfolio Management Service)
- ✓ SEBI Registered CAT-III AIF (Alternative Investment Fund)



- √ Member of National Stock Exchange of India
- ✓ Member of Bombay Stock Exchange of India



✓ Association of Mutual Funds of India (AMFI) – registered distributor

Non-Resident Indian

- Onshore (India) Investments
- Offshore (Global) Investments



✓ Association of Portfolio Managers in India (APMI)



✓ Member of Central Depository Services Limited (CDSL)



- ✓ Capital Market Services (CMS) licensed by MAS
- ✓ MAS licensed Singapore VCC Fund (Variable Capital Company)

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The RIA and AIF services are offered independently by our associate and subsidiary company, which operates under its own SEBI registration and licenses.

OUR TEAM

Public Equities platform driven by a best-in-class team with proven track record in the markets



Manoj Shenoy Co-Founder & CEO

30+ years of experience in the industry, including CEO at IIFL Asset Management, L&T Financial Services, EFG Bank & Anand Rathi Financial Services Limited



EA Sundaram

Executive Director & CIO – Public Markets

34+ years of experience in public equities & fund management, across close/open-ended funds & family offices



Rajesh Keswani Principal Officer & Director - Public Markets 26+ years of experience across asset management and banking platforms



Apurva Sharma Fund Manager – Public Markets 16+ years of experience in financial sector

Experience Across Leading Financial Institutions Including:



Cumulative Years of Experience



















Average Age of the Management Team

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WHY INVEST?

Why Small Cap

Small caps have given consistent and good returns over a long period

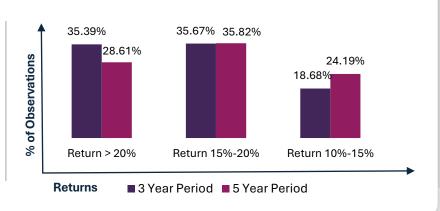
Period*	BSE Sensex	BSE Midcap	BSE Small Cap
5 Years	15.07%	23.60%	29.00%
10 Years	10.16%	14.57%	15.83%
15 Years	10.87%	13.38%	12.78%
01-04-2003 to 28-02-2025	15.83%	19.18%	20.41%

Why Small Cap Now

The Nifty Small Cap 100 Index is still below 20% from its previous peak. Investing when the chips are down is the best time to invest.

Subsequent Returns in 3 & 5 Years when Nifty Small Cap 100 Index has fallen more than 20% from its previous peak

Particulars**	3 Year Period	5 Year Period
Average Absolute Return	66.79%	126.87%
Average CAGR Return	18.13%	17.27%
Total Count	1413	1178
Positive %	97.81%	100.00%
Negative %	2.19%	0.00%







*Source: BSE Sensex, Midcap & Small Cap data as on 28/02/2025.

^{**}Source Ace Equity. The Nifty Small Cap 100 Index sample is for the period 06/02/2010 to 28/02/2025,

WHY INVEST IN SPECIAL SITUATIONS PORTFOLIO?

What is early stage investing?

- Investing in companies with improving business prospects resulting in a visible change in operating parameters but not yet fully reflected in the company's P&L and balance sheet.
- Improvement in the business is expected to result in sizable improvement in P&L and the scale of the business.

Why should one look at early stage investing?

- It gives an opportunity to buy with margin of safety.
- There is opportunity to benefit from high earnings growth and PE/PB rerating.
- A differentiated strategy leading to low overlap with other main line products.
- Longer time horizon and hence low churn in the portfolio.
- Investing in small and midcap companies having the potential to eventually become large cap companies.

Why is the portfolio Mid & Small Cap?

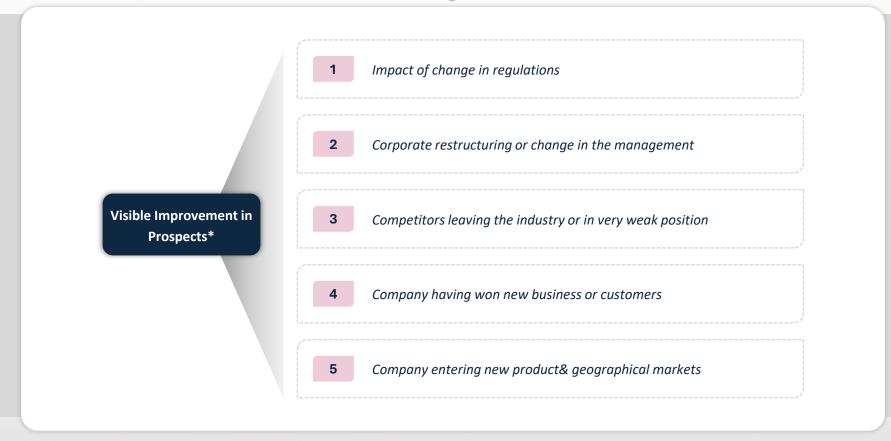
- The impact of change in business is higher in mid & small cap companies than in large companies.
- Large universe of companies in mid & small cap which are less tracked and hence changes can remain unnoticed for long time.





INTRODUCTION TO SPECIAL SITUATIONS PORTFOLIO

The aim is to invest in a business with improving prospects resulting in a visible change in operating parameters but not yet fully reflected in the company's P&L and balance sheet.



^{*}A few example from the whole set of situations



OPERATING PARAMETERS TO OBSERVE

Improvement in the business is expected to result in sizable improvement in P&L & scale of the business.



Increasing order book



Demand supply situation is improving for the industry



Debt and interest cost reducing



Capacity utilization is increasing



Increasing geographical presence



Increasing basket of products introduced



Increasing proportion of aftermarket business



New product approvals and new client addition



New sales and collections increasing YoY



Change in the sales mix for the company

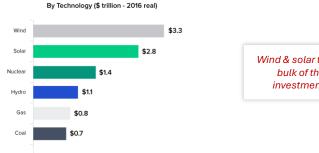


DISCUSSION ON A THEME – ELECTRICITY GROWTH WITH DISRUPTION (1/2)

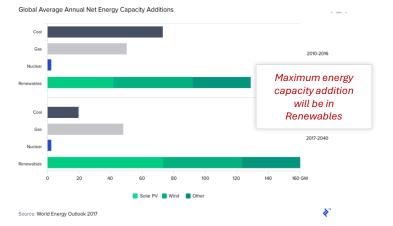
- Demand for electricity is expected to increase with new demand coming from automobiles, increased penetration of white goods, electrification of railways and automation of factories.
- The disruption will be with renewables playing a much bigger part on the generation side.

Global spending on electricity generation & capacity addition

Future Renewable Investment Trends: 2017-2040



Wind & solar taking bulk of the investments



India growth in demand and generation capacity

Computations of targeted capacity addition by FY2030 based on COP-26 targets (MW)

2021	2030		Growth	<i>r</i> th
Actual	Base	Target	Base	Target
1,280,170	2,127,827	2,127,827	6	6
46,209	60,485	60,485		
209,295	225,075	225,075	1	1
24,924	24,924	24,924		
510	510	510		
6,780	8,180	8,180		
94,434	259,434	447,345	12	19
382,151	578,607	766,518	5	8
150,258	183,913	183,913		
949,473	1,345,191	965,216	4	0
51,676	65,500	65,500		
139	447	447		
42,567	57,325	57,325		
134,400	524,600	904,575	16	24
1,328,513	2,176,977	2,176,977		
51.79	68	49	3	(1)
	Actual 1,280,170 46,209 209,295 24,924 510 6,780 94,434 382,151 150,258 949,473 51,676 139 42,567 134,400 1,328,513	Actual Base 1,280,170 2,127,827 46,209 60,485 209,295 225,075 24,924 24,924 510 510 6,780 8,180 94,434 259,434 382,151 578,607 150,258 183,913 949,473 1,345,191 51,676 65,500 139 447 42,567 57,325 134,400 524,600 1,328,513 2,176,977	Actual Base Target 1,280,170 2,127,827 2,127,827 46,209 60,485 60,485 209,295 225,075 225,075 24,924 24,924 24,924 510 510 510 6,780 8,180 8,180 94,434 259,434 447,345 382,151 578,607 766,518 150,258 183,913 183,913 949,473 1,345,191 965,216 51,676 65,500 65,500 139 447 447 42,567 57,325 57,325 134,400 524,600 904,575 1,328,513 2,176,977 2,176,977	Actual Base Target Base 1,280,170 2,127,827 2,127,827 6 46,209 60,485 60,485 209,295 225,075 225,075 1 24,924 24,924 24,924 24,924 24,924 510 510 6,780 8,180 8,180 8,180 94,434 259,434 447,345 12 382,151 578,607 766,518 5 5 150,258 183,913 183,913 183,913 949,473 1,345,191 965,216 4 4 51,676 65,500 65,500 447 447 447 42,567 57,325 57,325 57,325 134,400 524,600 904,575 16 1,328,513 2,176,977 2,176,977 2,176,977 2,176,977

Source: CEA, Kotak Institutional Equities estimates



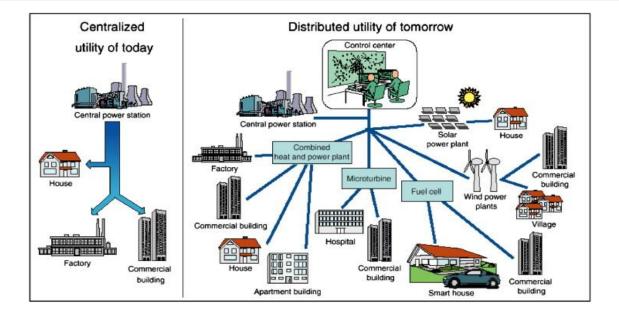


DISCUSSION ON A THEME – ELECTRICITY GROWTH WITH DISRUPTION (2/2)

Increased spending on renewable energy and demand is expected to lead to higher spending on transmission and distribution for three reasons:

- Renewable power is a fluctuating form of energy, with lower PLF's (Plant Load Factor) and hence it will require back up sources of energy leading to multiple sources of power (distributed generation),
- Secondly historically power plants have been near the source of coal or fuel but renewables are not at the same locations and are at different remote locations,
- ❖ As demand will increase more power will need to be carried per line leading to higher spending on transformers and conductors.

The electricity generation will also become more distributed and the capital goods requirement will move from large BTG (Boiler, turbine and generators) to smaller BTG leading to faster growth in smaller rating capital goods.







CURRENT THEMES (1/2)

Small Giants & Turnaround

Good growth due to tailwind in industry, Niche Business, Strong Market Share



Real Estate Sector

Residential real estate market has started improving after a prolonged downturn. Policy reforms like demonetization, housing for all, liberalized FDI rules, RERA, Swamih fund, insolvency code and GST have definitely strengthened the sector



Portfolio Themes



Electricity Growth with Disruption

Increased spending on renewable energy and demand is expected to lead to higher spending on transmission and distribution



Warehousing & Urbanization

Warehousing requirements are expected to grow at a fast pace & significant jump in the percentage of India's population which will reside in Urban centers by 2030



CURRENT THEMES (2/2)

Consolidation in and revival of NBFC

Last few years have been tough for NBFC's & many weaker players have left the business or are not able to grow



Corporate debt restructuring

With CIRP guidelines getting implemented many loss-making entities will change hands and go to more professional organisations

Improving outlook for the shipping industry

The demand supply situations in dry, bulk, tankers and off-shore vessels is in favor of ship owners. The situation is likely to continue as the order book is low



space

Portfolio Themes



Revival in travel and tourism

Post Covid the travel and tourism industry is likely to grow fast and few remaining players will grow faster



PORTFOLIO CONSTRUCTION

Portfolio Construction

The portfolio is constructed on the following basis

- 15 to 20 stocks in the portfolio
- Maximum of 35% in a single theme
- Minimum 80% portfolio will be constructed over 8-10 weeks, unless market provides an opportunity
- Weightage in a stock will depend on the valuation and earnings growth expected over next 3 years in a company
- Maximum weight in a stock 10% at the time of investment
- Cash is residual





RISK MANAGEMENT & EXIT STRATEGY

Risk Management Strategy

- Companies which have a listed history of at least 10 years
- Company should have Debt Equity ratio less than 0.5 (except for financials)
- The Long-Term credit rating of the company should be atleast BB
- Quarterly daily average value of minimum Rs. 25 Lakh (80% of the portfolio companies should fulfil this criteria)
- Promoters should have more than 50% of free shares
- Company having stable business model
- Company should be less diversified

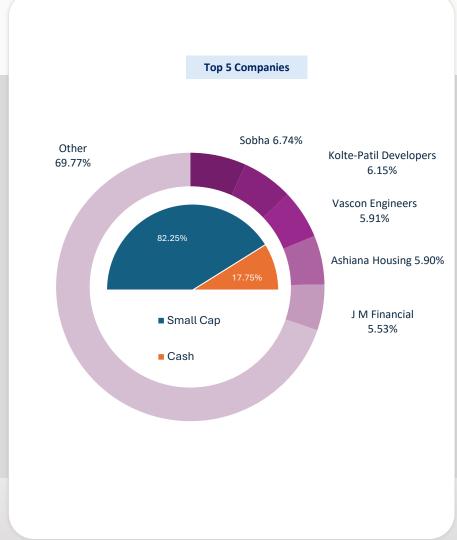
Exit Strategy

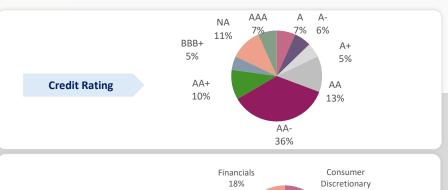
- If the assumption with which the stock was bought becomes invalid for some reason, or
- When the business environment or operating parameters which were leading to growth in the company are no longer existing
- Stock price in our judgment is become unsustainably high
- We find a superior investment opportunity.

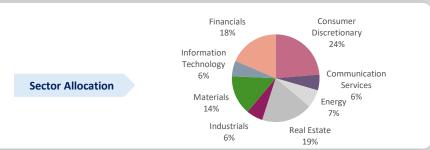




PORTFOLIO SNAPSHOT







Name	Portfolio	BSE 500 TRI*	Nifty Smallcap 250**
1 Month	1.47	1.24	1.13
3 Months	-1.86	-3.23	-6.21
6 Months	17.05	7.19	10.52
1 Year	-2.99	-5.50	-9.33
2 Years	18.02	15.46	16.81
3 Years	28.79	16.13	21.97
Since Inception(01/08/2022)	31.52	15.74	22.44
Characteristic	PAT Growth Last 3 Years		PE(TTM)

27.48%

26.73

FOCUSED ON



Date Source: Internal, BSE & Ace Equity; Data as of 30th September 2025. *Primary Benchmark is BSE 500 TRI, as defined by APMI & **secondary additional benchmark is Nifty Smallcap 250. Credit Rating & Sector Allocation pie chart rebased to 100%. The current portfolio holdings may or may not be a part of the future portfolio holdings and may or may not be part of all clients' portfolios. Unaudited Performance data for Portfolio Manager and Investment Approach provided hereunder is not verified by any regulatory authority and Past performance may or may not sustain in the future. The performance is based on TWRR as on 30th September 2025. Inception Date is 01/08/2022. As per SEBI guidelines, the performance data provided is net of all fees & expenses (pre-tax), based on their period of investment, fee structure and point of capital flows. Please note that performance of your portfolio may vary from that of other investors and that generated by the Investment Approach across all investors because of; 1) the timing of inflows and outflows of funds; and 2) differences in the portfolio composition because of restrictions and other constraints. As per SEBI circular SEBI/HO/IMD/IMD-PoD-2/P/CIR/2022/172 dated December 16, 2022, the comparison of the relative performance of the investment approach with other portfolio managers is available at https://www.apmiindia.org/apmi/IACompare.htm? action=iacomaprepage.

Portfolio

TERM SHEET

Portfolio Managers 1 BugleRock Capital Private Limited (Formerly known as o3 Securities Private Ltd.)

2 **Investment Vehicle** SEBI Registered Portfolio Management License (PMS)

3 **Auditor** M P Chitale & Co.

Custodian 4 HDFC Bank/Kotak Bank

Primary Benchmark 5 BSE 500 TRI

Suggested Investment Horizon 6 Minimum of 3 years

7 Stocks in the Portfolio 15-20 Stocks

8 **Cash Strategy** Residual

9 Management Fee	Regular Plan	2.50% p.a. fixed OR 2% p.a. fixed with 15% profit sharing on positive alpha over benchmark**
	Fee	Direct Plan#

[#] All clients have an option to invest in the above products / investment approaches directly, without intermediation of persons engaged in distribution services.





CONTACT DETAILS



www.buglerock.asia

Follow us:



pmsassist@buglerock.asia



BugleRock Capital

Mumbai

No. 802, 8th Floor, South Annexe, Tower 2, One World Center, Senapati Bapat Marg, Lower Parel, Mumbai 400 013 Tel: +91 22 6925 1000

Bangalore

Prestige Takt, 1st Floor, No 23, Kasturba Road Cross, Mahatma Gandhi Road, Bangalore, Bangalore North, Karnataka, India, 560001

Chennai

Awfis Rajkamal Pinnacle, Old No. 145, New 2, 7th Floor, Nungambakkam High Road, Nungambakkam, Chennai 600034

Hyderabad

Floor 3, Cabin 324, Road No 36, Plot No 1202 & 1215A, SL Jubilee, Jubilee Hills, Hyderabad - 500 033 Tel: +91 98481 94249



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Principal Officer and Compliance Officer Details under PMS:

Principal Officer: Mr. Rajesh Keswani, Tel: +91 22 6925 1000, Email id:- rajesh.k@buglerock.asia

Compliance Officer: Mr. Bharat M Sharda, Tel: +91 22 6925 1000, Email Id:- bharat.sharda@buglerock.asia

Corporate Office Address:- 8th Floor, Unit 802, South Annexe Tower 2, One World Center, Senapati Bapat Marg, Lower Parel, Mumbai, Maharashtra, 400013

Registered Office Address: - Prestige Takt, 1st Floor, No. 23, Kasturba Road Cross, Bangalore 560001, T: +91 80 6902 9000

